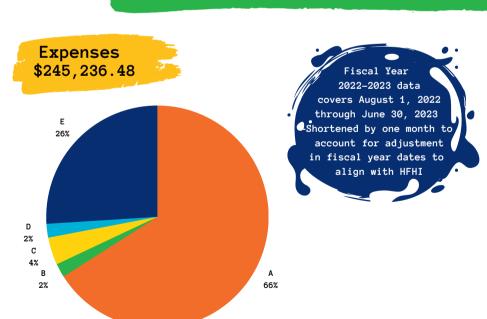


Highlights of our organizational growth in Fiscal Year 2022-2023

- Moved offices from Park Avenue location in the First Presbyterian Church to dedicated office space inside the Chamber of Commerce building
 - With this move we are more easily accessible to the public and enjoy visits from our supporters without advance scheduling
- Capacity Build Grant allowed Pam Kensler to achieve full time status and made room for an additional part time employee
 - This is the first time our organization has had a full time employee along with a dedicated part time employee to focus on marketing & events
- Donation from Dick & Barb Berger to purchase two lots in the Gibsonburg School District
 - This will allow us to return to building in this area for the first time since 2016
- First time Full Home Sponsorship from Sandusky County Share & Care
 - Their generous sponsorship allowed us to increase from one home build in a calendar year to starting a second home
- Commitment from Whirlpool-Clyde Division to become our first Legacy Sponsor
 - This new level of sponsorship allows for the full funding of a home as well as purchasing a lot for a future build and/or needed equipment to build more efficiently

All of this growth has led to the 5 year strategic plan established by the board in late 2021 being almost fully achieved in less than 1 year!

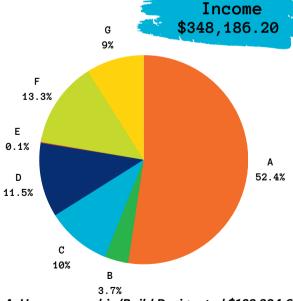
The average cost to build a home in Sandusky County, Ohio is \$240,500*.
Sandusky County Habitat For Humanity's Cost?
\$120,000 thanks to in kind donations & volunteer labor!



A. Homeownership Build Expenses \$162,040.61 B. Fundraising/Marketing Costs \$4,409.33 C. Mission Support/Overhead Costs \$10,480.25 D. Tithe \$3,780.31

Tithe is 10% of unrestricted donations from prior fiscal year to fund Habitat for Humanity International's global mission in Lesotho (Southern Africa)

E. Equipping Staff \$64,525.98



A. Homeownership/Build Designated \$182,394.66
B. Fundraising Revenue \$12,727.00
C. New Program/Donor Designated \$34,955.70
D. General Operation Donations \$39,926.93
E. HFHI Sourced Donations \$500.00
F. Grants \$46,363.10
G. Mortgage Receivables \$31,318.81

Current Homeowners⁷ Principal Payments that Pay it Forward to support the homeownership program

The need for our mission is increasing

According to the National Low Income Housing Coalition, in 2023, the State Housing Wage for Ohio is \$19.09 per hour.

This is an increase of more than \$2 per hour over 2022.

To afford a 2-bedroom home without paying more than 30% of income on housing, the average renter must work 76 hours per week, or 1.9 full time jobs at minimum wage.

Occupation	Total Ohio Employment	Median Hourly Wage
Fast Food Worker	136,220	\$11.44
Registered Nurse	130,370	\$36.93
Stocker/Order Filler	129,050	\$16.60
General Operations Manager	128,650	\$42.29
Cashier	121,950	\$12.21
Retail Salesperson	114,170	\$13.93
Laborer/Freight Mover	111,210	\$16.94
Customer Service Rep	104,820	\$18.30
Assembler/Fabricator	96,090	\$18.17
Tractor-Trailer Truck Driver	91,240	\$23.95
Ohio's 2 Bedroom Housing Wage		\$19.09
Source: Bureau of Labor Statistics, May 2022 Obje Occupational		

Source: Bureau of Labor Statistics, May 2022 Ohio Occupational Employment and Wage Estimates

July 13, 2023--The Ohio Housing Finance Agency's new <u>2023 Ohio Housing Needs Assessment</u> shows that more than 1 million Ohioans live in households that spend over half their income on housing costs. This includes 707,820 renters and 325,722 homeowners.

TOGETHER we are providing a HAND UP, not a handout



Hasselbach Meats



Dick & Barb Berger

Edward Jones



The Strand Theater and Backstage Lounge Riverfront Marine & Campgrounds Sandusky County Public Health The UPS Store Donna & Terry Thatcher Thom & Julie King Culligan of Fremont
BAS Broadcasting
Fremont City Schools
The Cookie Lady
Wendy's
Ballreich's Chips
City of Fremont

Your name could be here next year...

2022-23 Board Members

Tennifer Brown Nicole Smith President Vice President

Sharon Kinnear Jenny Freeh
Secretary Treasurer

Tamie Brubaker Toe Hopple
Tudy Tones Annette Overniger

Chari Mullen Scott Williams

Morgan Stanley Tose Ramirez
Till Swaisgood

Affiliate Staff

Pan Kensler
Executive Director

Dawn Krauss
Marketing/Events Coordinator

A Message From the Executive Director

Weeks after beginning the role as Executive Director, a global pandemic forced us all to adjust to a new way of doing life. During 2020 our organization hit the pause button on building and utilized the year to upgrade our administrative functions including new database software and much needed technology upgrades. In 2021 we slowly eased back into our primary mission of building homes doing "business as usual". The 2022-2023 fiscal year was an amazing year of tripling our staff team from one part time position to now a team of two people working together. We also tripled our production thanks to the partnership with Vanguard Building Trades and generous sponsorships from Sandusky County Share & Care and Whirlpool-Clyde Division along with Dick & Barb Berger who donated funds to purchase two lots. In the coming year we will focus on sustaining this growth and look forward to you partnering with us to build homes, community & hope!

1245 Napoleon St Fremont, OH 43420 419-355-1257 sanduskycohfh@gmail.com

